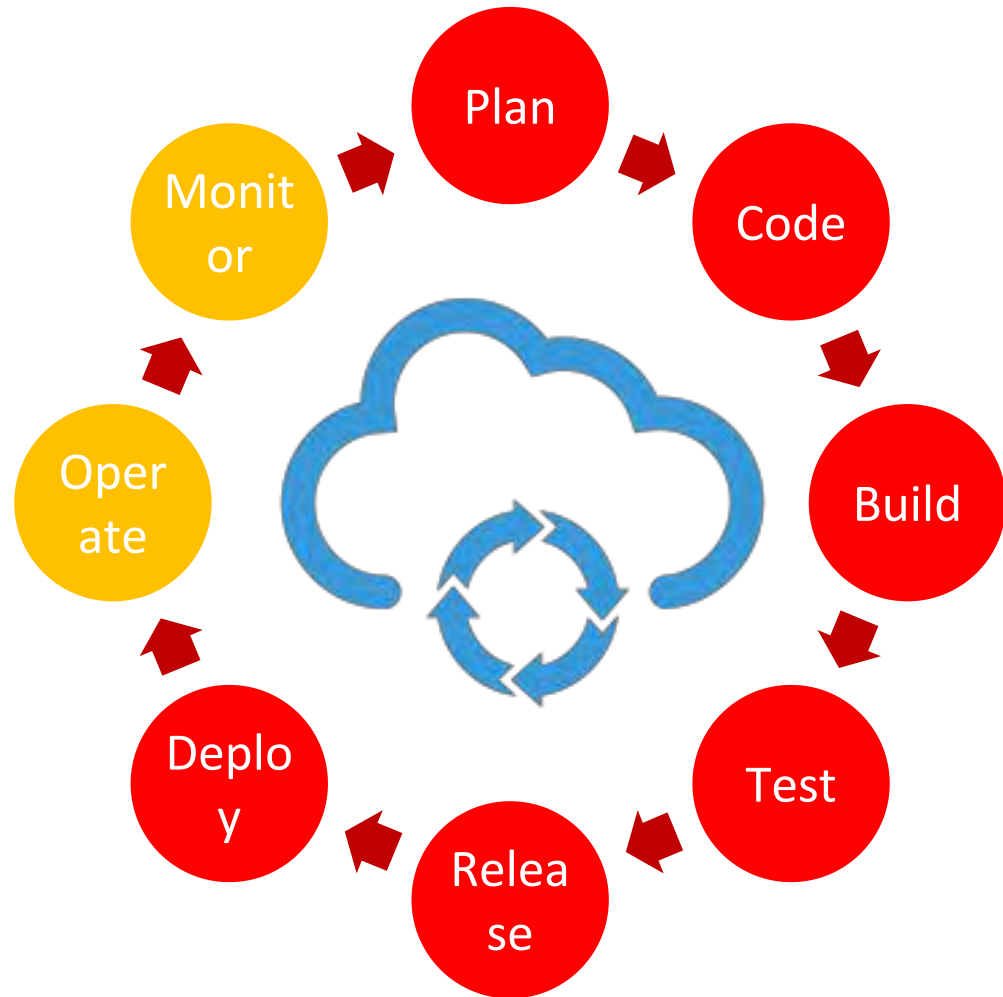


Dev/Test - Complete Development Lifecycle with CI/CD



- Manage and track agile development process
- Improve team collaboration
- Manage source-code lifecycle
- Automate continuous integration and delivery
- Across variety of services and languages
- One click deployment to any container

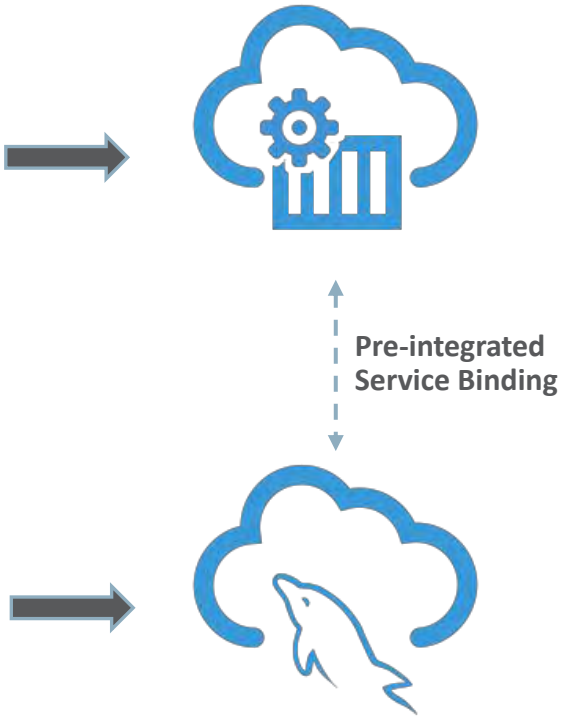
Dev/Test – Using MySQL Cloud Service

Application Development

**Polyglot
12 Factor Apps**



**Data
Management**



Create Dev/Test Environment

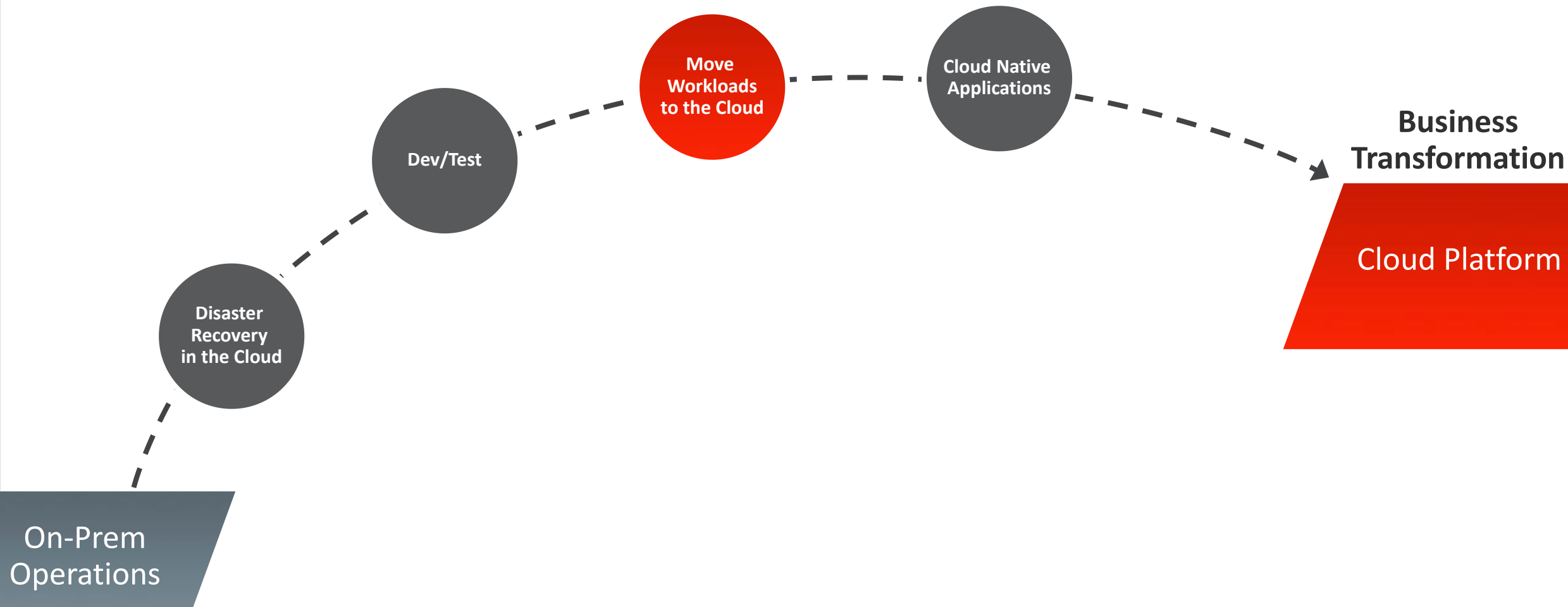
Recreate on-premise
MySQL database
in cloud in minutes

Create snapshots

Create Dev/Test
Environment from
snapshots



Journey to the Cloud



Move Workloads to the Cloud

Common Use Cases

Lift and Shift

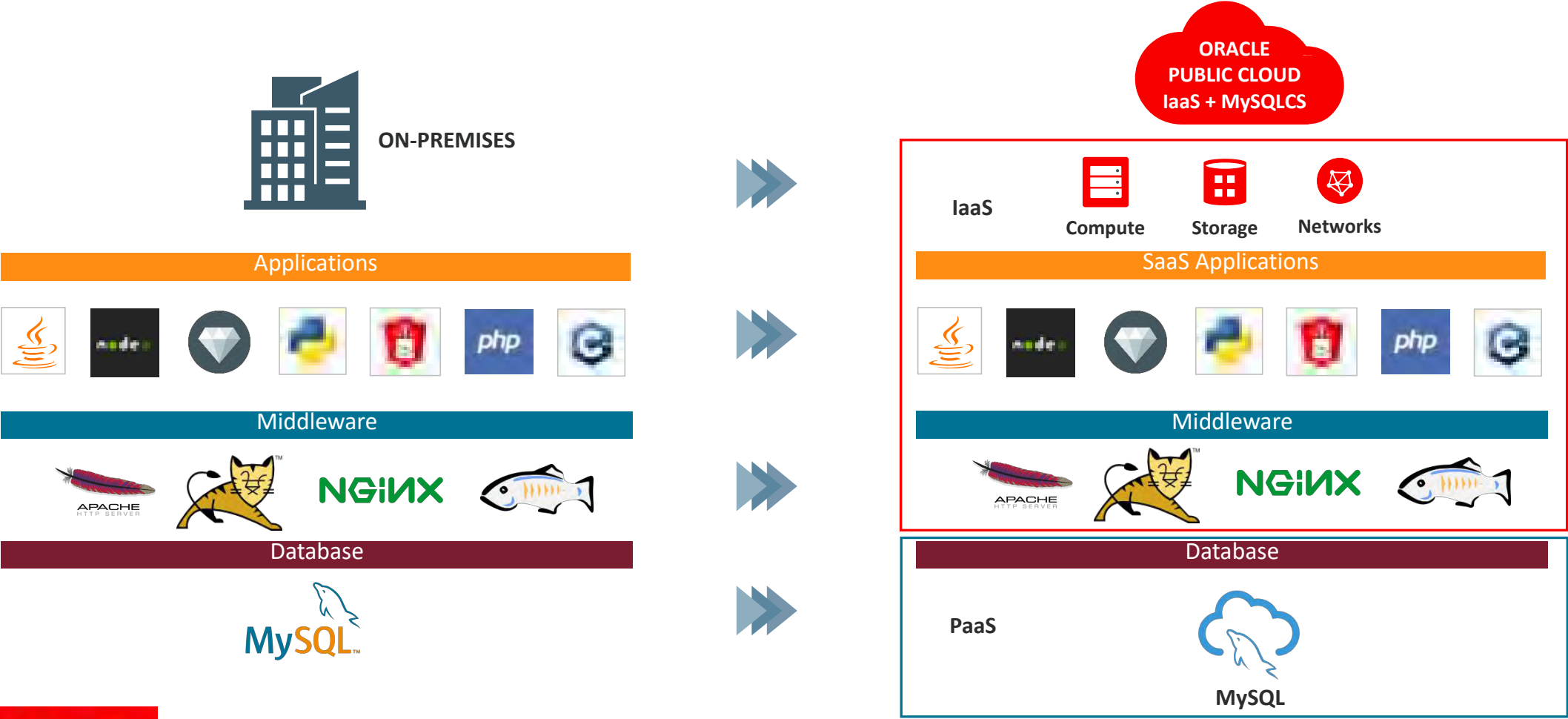
Hybrid Deployment

Database Consolidation/Standardization



Move Workloads to the Cloud - Lift & Shift

Migrate workloads to Oracle Cloud



ORACLE
MySQL Cloud
Service



Business Transformation

Transform on-premise CRM and ERP products to a SaaS-based solution

Solution

Oracle Cloud Platform—MySQL Cloud Service, Compute, Storage

Secure & Compliant

Enterprise-grade security, monitoring and auditing for protecting customer corporate data

Expand Sales

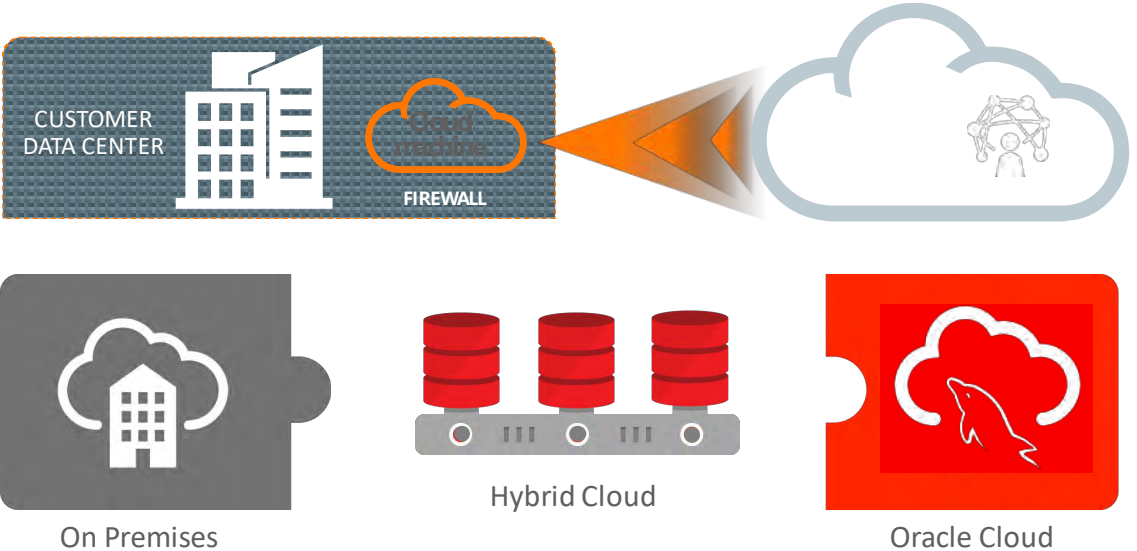
Reduced time to market
Quick global reach to geographic diverse customers

ORACLE

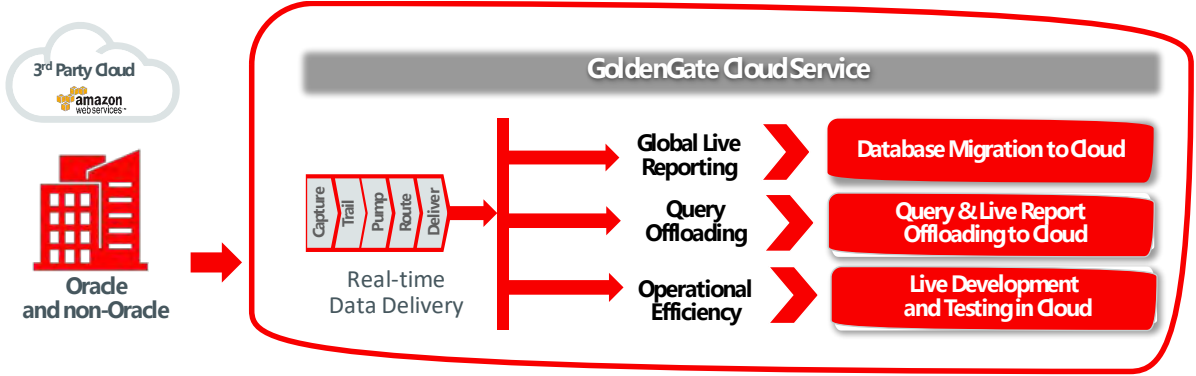
Move Workloads to the Cloud – Hybrid Deployments

Same Standards, Same Software, Unified Management

Hybrid Deployment using Oracle Cloud Machine



Heterogeneous Deployment using Oracle GoldenGate Cloud Service



Move Workloads to the Cloud – MySQL Standardization Operational Challenges

IT/DevOps

“We don’t know **the number of MySQL databases deployed** in the organization”

“Large variety of **versions and patch level** of MySQL databases being used”

“**Lack of the ability to charge back** to our customers for the database administration services”

“**Lack of** enforcement of **enterprise level security and compliance standards** to deployed MySQL databases”

Move Workloads to the Cloud – Operational Benefits of MySQL Cloud Service



Fast Access and Unified User Experience to New Capabilities

- Features
- Versions
- Options
- Web UI, REST API, CLI



Simplified Environment for Minimal Maintenance

- Automated patching, upgrades, updates
- Infrastructure layers completely maintained for you



Ability to Evaluate and Test

- Without impact to the existing environments
- Faster certification of new release upgrades



Enterprise Level Security and Compliance

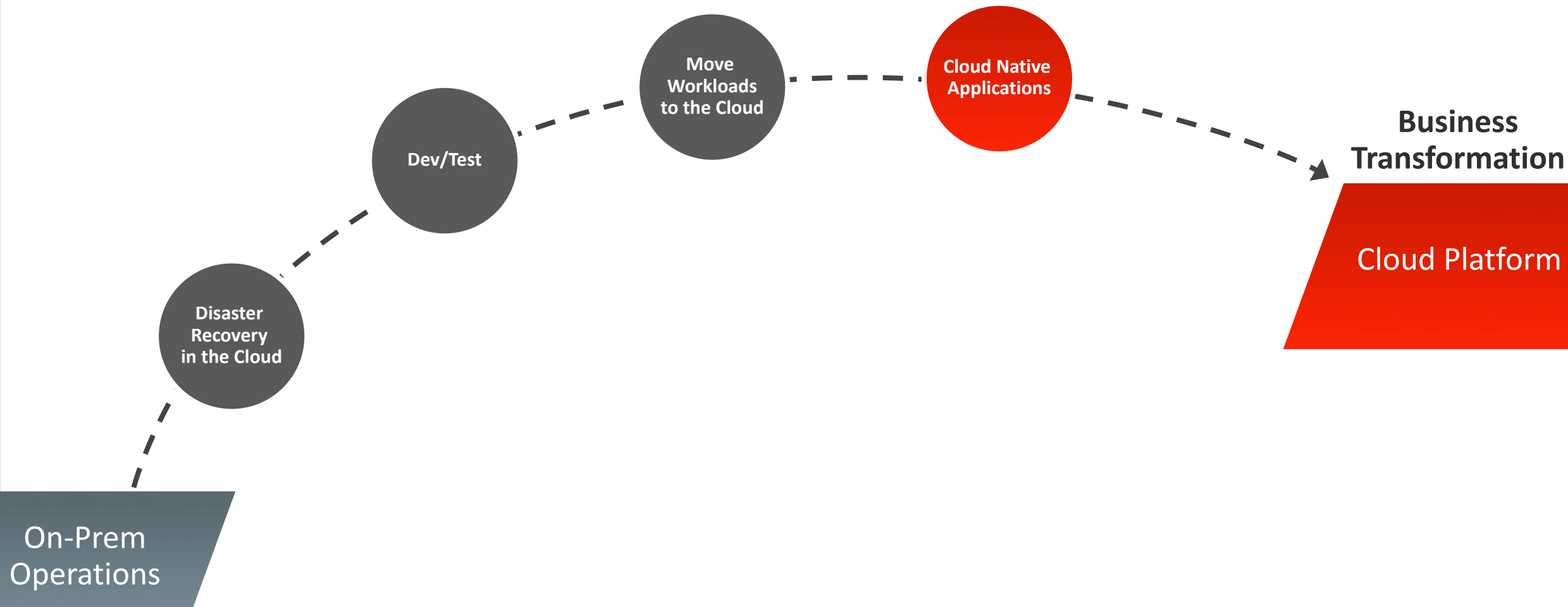
- MySQL Enterprise Security and Audit capabilities



Centralized DB Management and Monitoring

- MySQL Enterprise Monitor for all deployments
- Usage report on individual instances for chargeback

Journey to the Cloud



Create Cloud Native Applications

Common Use Cases

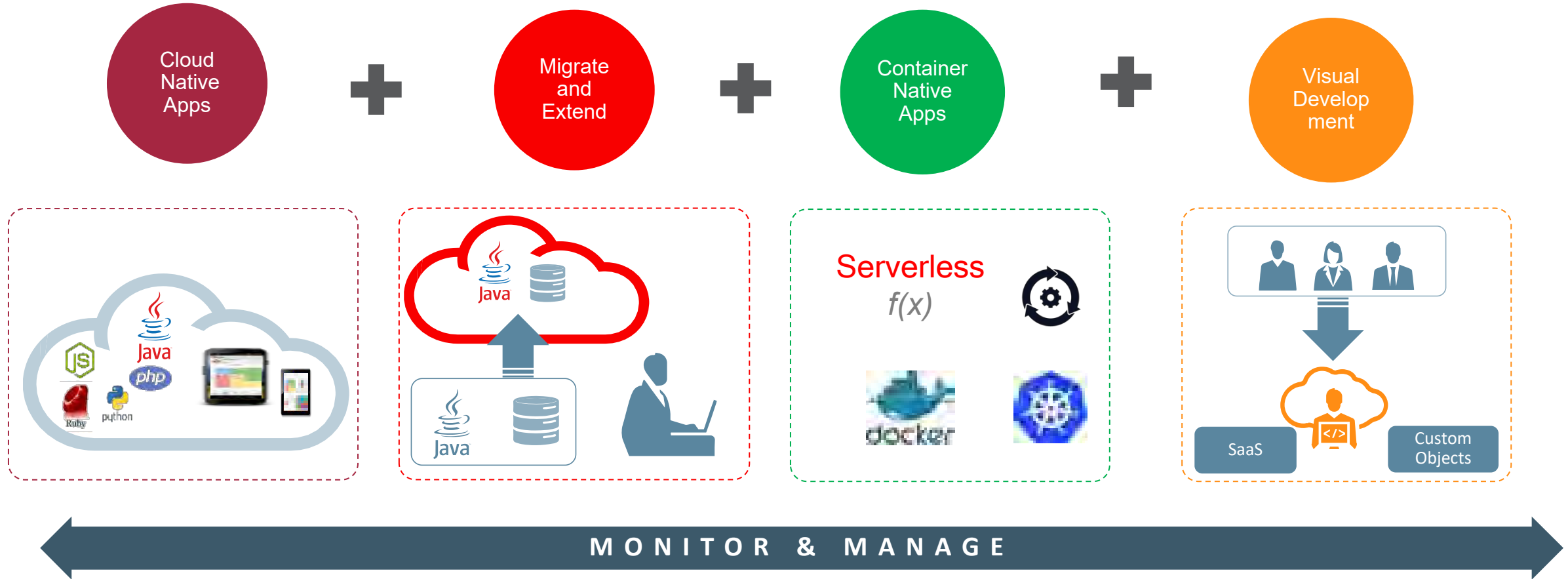
Cloud Native MySQL Applications

Data/Enterprise Integration



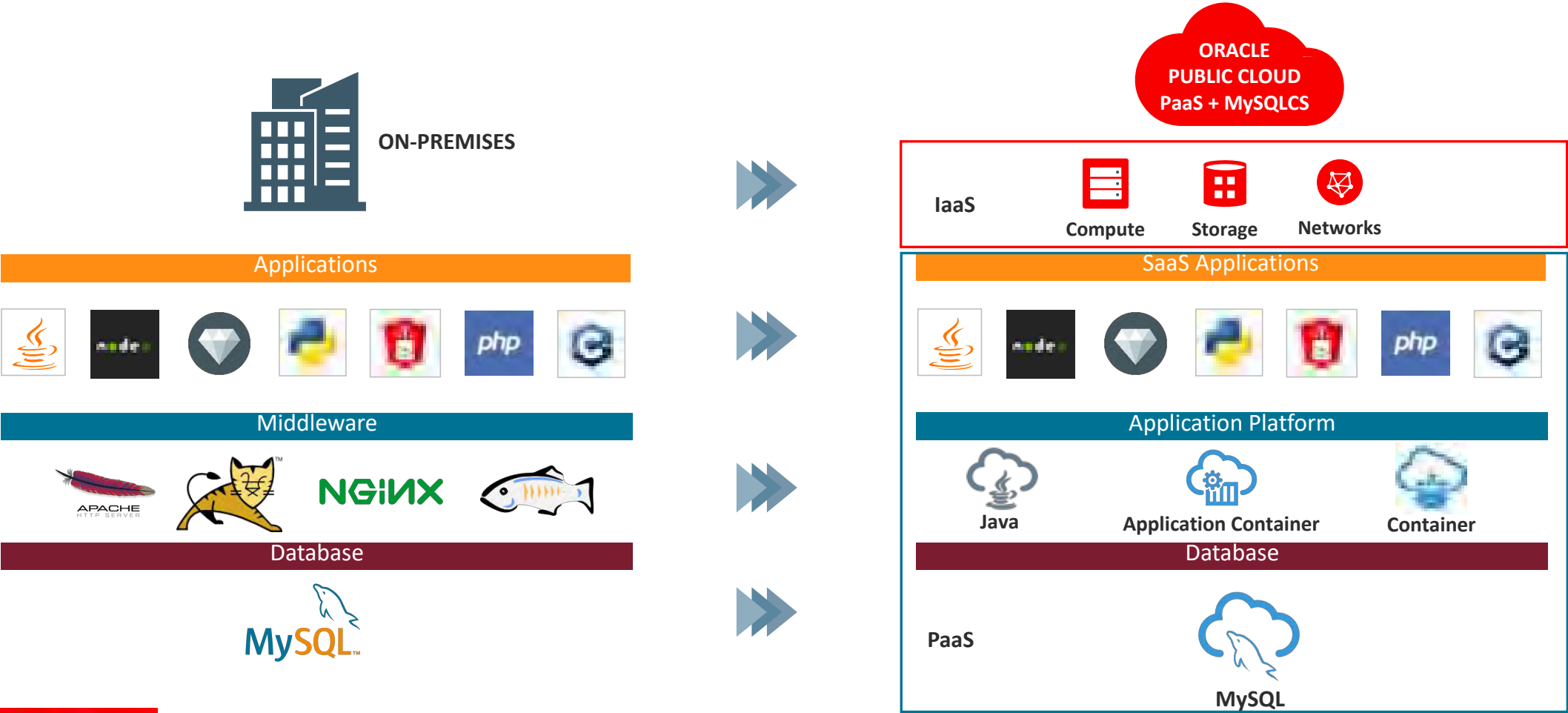
Cloud Native Applications – Oracle Cloud Platform for Application Development

Enables all development use cases



Cloud Native Applications – Create Cloud Native MySQL Applications

Drive Business Transformation with Database and Platform Modernization



Customer Success Story – Cloud Native Startups



Specialized in Artificial Intelligence and Natural Language Processing (NLP) technologies

Oracle Cloud Solution:

MySQL
Container
Integration
IaaS



Retail analytics and targeted couponing through wifi and tablet

Oracle Cloud Solution:

MySQL
Application Container
Integration
IaaS



A global platform for post sale life cycle management of any product

Oracle Cloud Solution:

MySQL
IaaS



Cloud Introduces New Integration Challenges



Data Integration - Innovation Platform for SaaS and Apps

AGILITY

INNOVATION

CONTROL

ORACLE
CLOUD PLATFORM

CONNECT

EXTEND

SECURE

ANALYZE

ON-PREMISE

JD Edwards

PeopleSoft

E-Business Suite

3rd Party/ISV

Custom



CLOUD



SENSORS / THINGS



PEOPLE



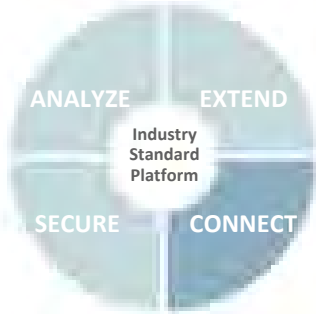
HYBRID ENTERPRISE



ORACLE

Data Integration – Cloud Application Adapters

- Plug-and-play with Oracle SaaS
- Simplified integration with applications
- Automatic discovery of application assets
- Support for standard and custom objects
- Support for on-prem
- Build your own or buy at the Marketplace






Bioverativ 

Spin-off & Operational

Need ERP/SCM solution that integrates with partners for order management

Solution

Oracle Cloud Platform—MySQL, Storage
Oracle Cloud Applications—ERP, SCM

Live in 20 Weeks

Newly integrated solution readily available with less risk and enterprise-grade robustness

50% TCO Reduction

Millions savings with increased efficiency, reduced manual processes, and by realigning resource time and budget to innovation

ORACLE

Program Agenda

- 1 Market Overview
- 2 Announcements
- 3 Journey to the Cloud
- 4 Customer Success Story – Naveex Ltd**
- 5 Summary

Customer Success Story – Lift and Shift



Jalo, Kääminen

CEO and Co-founder, Naveex Ltd

Naveex
Launched On
7th July 2017

Created for Growth
Powered by Oracle Cloud



<https://naveex.com/>

Our People



Jalo Kääminen

CEO & CO-FOUNDER



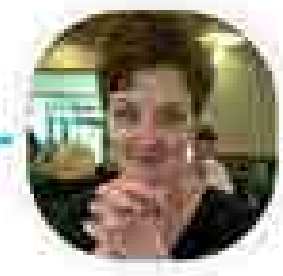
Anthony Adufe Okuogume

CO-FOUNDER, BUSINESS DEVELOPMENT &
CRM SPECIALIST



Olli Haapa

CO-FOUNDER



Irma Tolvanen

MARKETING & COMMUNICATIONS AND
CUSTOMER SERVICE



Niina Kääminen

OFFICE MANAGER & CUSTOMER SERVICE



Mary Masamba

APPLICATION SPECIALIST

Our Story

01

Naveex was launched from an existing solid business.

02

Naveex is being created to exploit the full potentials of our business model.

03

Our software property is now part of the new Naveex portfolio.



Our Successes

- ❖ Our existing product and service portfolios, are strong and with a dedicated client base of 7+ years history and continuing.
- ❖ Critical implementations have been made that we are proud to say affects the daily work activities of thousands of people and crucial to certain industries in northern European countries and with live active large systems 24/365.
- ❖ Naveex software solution is offered as an integrated service platform that supports the optimal functioning of company's internal and external service process management.





Take for example the companies and solutions we compete against



Technology


A Series of tools integrated to do one job well


ORACLE®
Cloud


 **vtiger®**


 **NAVEEX**


MySQL
Enterprise Edition

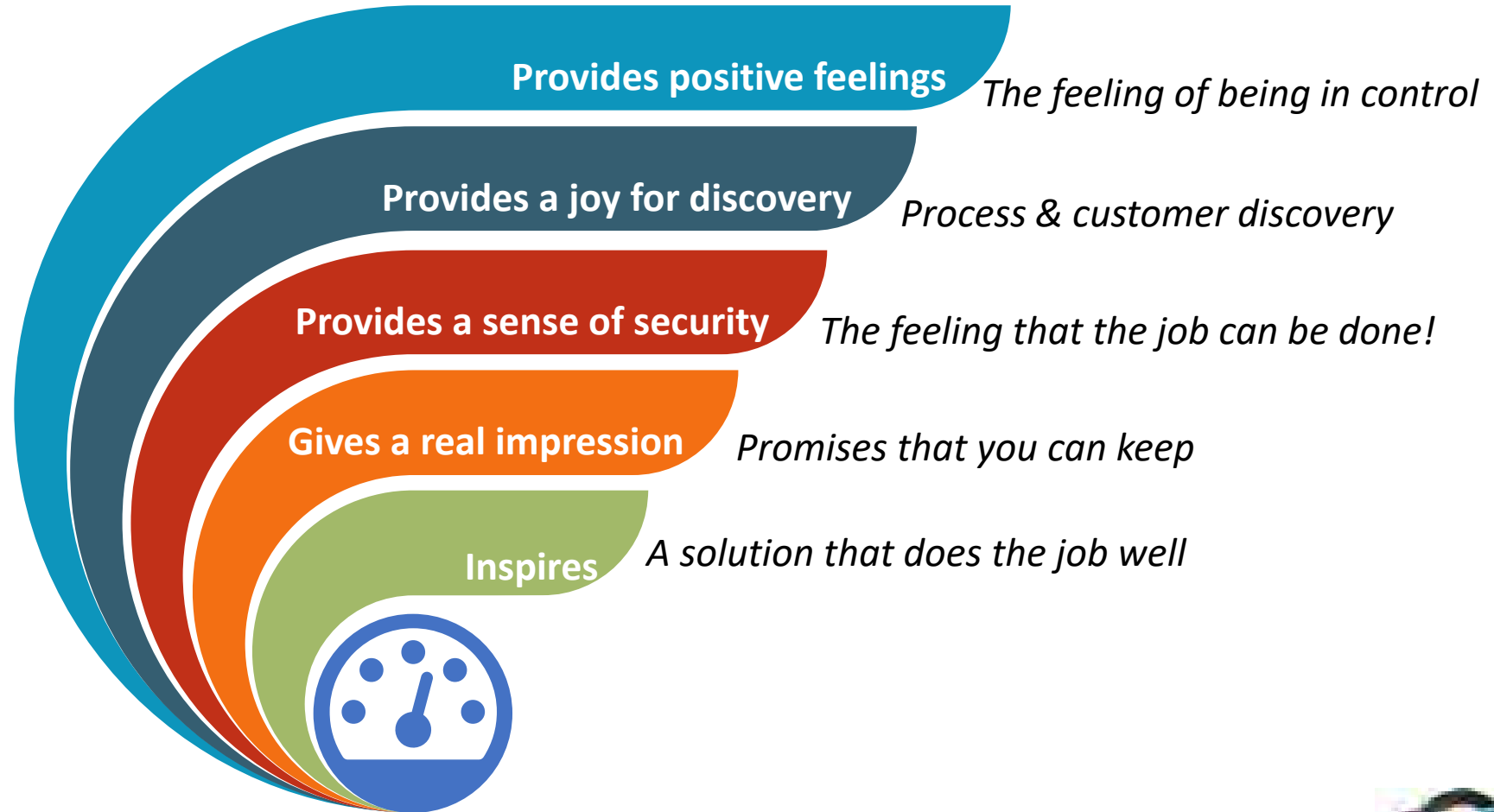
 Naveex software solution is offered as an integrated service platform that supports the optimal functioning of company's internal and external service process management.

 Naveex software solutions helps company to access crucial information they need quickly and easily and also helps avoid problems of information feed overlaps.

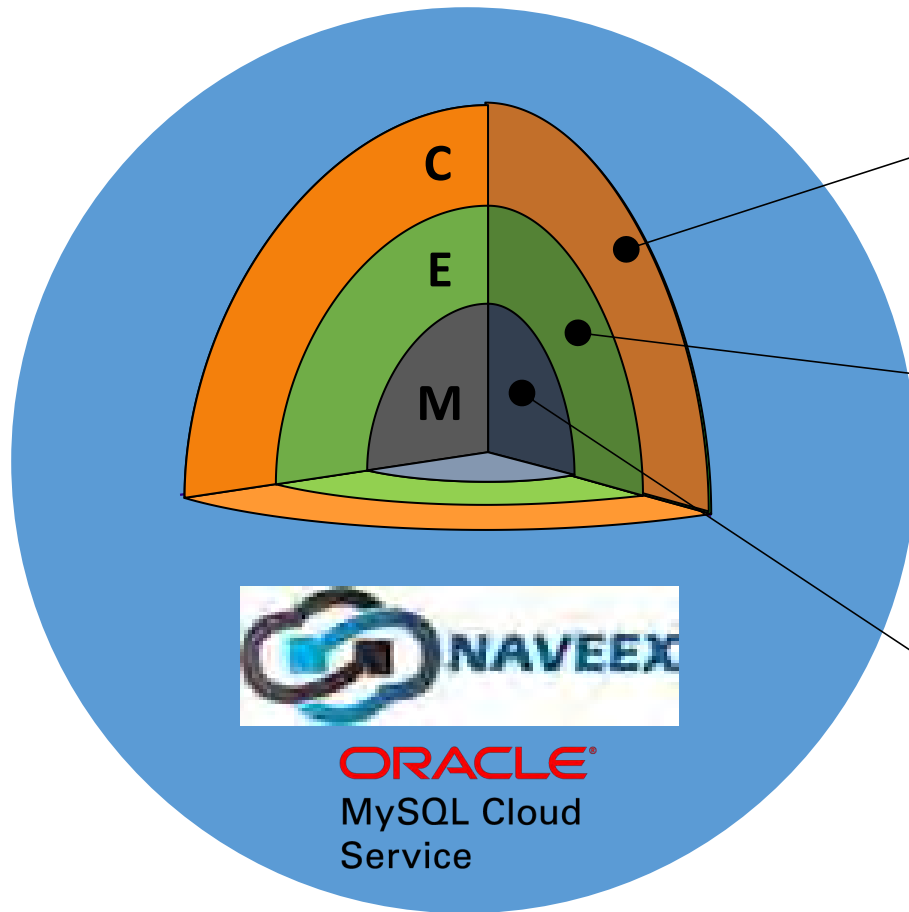
 The system allows companies to direct and monitor all work activities and provides a much more interesting work experience to employees when all work processes are properly organized.

 Business is organized with optimum clarity and the right information can be accessed real-time, saves time and achieves higher customer satisfaction rate.

Benefits



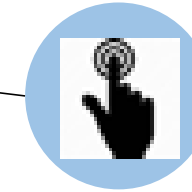
Naveex Customer Experience Management (CEM)



Benefits



Real-time information about the customer experience generated by a company.



An interactive way to evaluate and create your own experience landscape of a company's products and services.



When evaluating is combined with a motorized function, evaluation is inspirational, faster, and building a more constructive corporate image



Growth Sources

Naveex: Corporate ERP system and services

Naveex Financial™ (FA Administration)

Naveex Assisted Services™

Naveex Educational™

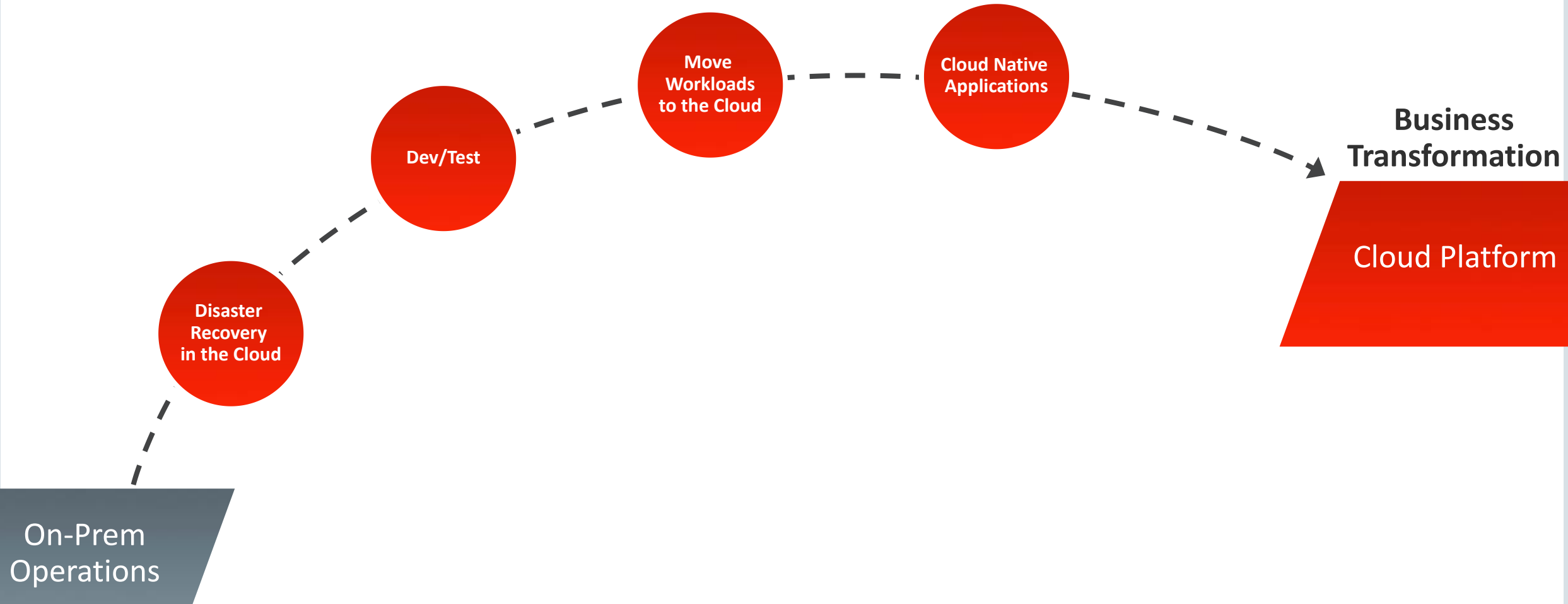
Naveex Customer Experience Management (CEM) Solutions & Services



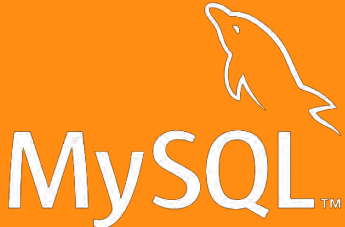
Program Agenda

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Journey to the Cloud



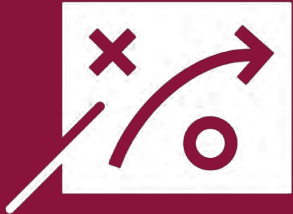
MySQL Cloud Service: **Only From Oracle**



**MySQL Enterprise Edition
on Oracle Cloud**



**Integration into Oracle
Cloud Environment**



**Hybrid Deployments across
Cloud & On-premises**



**Enterprise Grade
Management Tools**



**Expert MySQL
Technical Support**

Oracle Cloud Platform

Comprehensive

Open

Integrated

Hybrid



Data Management



Application Development



Enterprise Integration



Data Integration



Analytics and Big Data



Content & Experience



Identity & Security



Systems Management

Oracle
Cloud



Oracle
Data
Center

Built on High Performant Oracle Cloud Infrastructure

Oracle Cloud
at Customer



Your
Data
Center

ORACLE

Learn More @ cloud.oracle.com/mysql



MySQL in the Oracle Cloud for your Enterprise Needs

The world's most popular open source database is now in the Oracle Cloud, offering a secure, cost-effective and enterprise-grade MySQL database service for your modern applications.

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Learn More

Watch

Get Started

Enterprise Ready

Sign up today with
\$300 free credit @
<https://cloud.oracle.com/mysql>

Learn More @ Oracle OpenWorld and JavaOne 2017



Conference Presentation

- **CON7305**

Running Workloads using Oracle MySQL Cloud Service

Marriott Marquis (Yerba Buena Level) - Salon 14

Oct 4th (Wed) @ 3:30PM

Hands-on Lab

- **HOL4900**

DevOps and Cloud-Native Microservices Workshop with MySQL Database

Hilton San Francisco Union Square (Lobby Level) - Golden Gate 2/3

Oct 2nd (Mon) @ 4:30PM

Demo Pod

- ***State of the Art Cloud Platform***

Oracle MySQL & Oracle MySQL Cloud Service

Moscone Center West – State of the Art Cloud Platform Pavilion - Kiosk#171

Integrated Cloud

Applications & Platform Services

ORACLE®